

Dulles Chapter of SHRM (#0466)
Profit & Loss Budget vs. Actual
 January through November 2018

11:54 AM
 12/03/2018
 Cash Basis

													TOTAL	
													Budget	\$ Over Budget
Income														
Revenue														
4000 · Membership & Dues	720.00	440.00	645.00	480.00	380.00	320.00	80.00	160.00	360.00	200.00	200.00	3,985.00	6,050.00	-2,065.00
4005 · National SHRM - Dues Rebate	0.00	0.00	0.00	0.00	762.50	956.25	100.00	0.00	1,025.00	0.00	0.00	2,843.75	2,100.00	743.75
4100 · Chapter Programs														
4150 · Monthly Chapter Meetings														
4160 · Monthly Meetings	1,493.00	810.00	80.00	1,605.00	800.00	905.00	670.00	890.00	970.00	780.00	833.00	9,836.00	12,250.00	-2,414.00
4170 · Annual Holiday Party	10.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	110.00	0.00	110.00
4510 · Annual Sponsors	2,900.00	300.00	500.00	0.00	500.00	300.00	0.00	0.00	0.00	650.00	1,500.00	6,650.00	4,200.00	2,450.00
Total 4150 · Monthly Chapter Meetings	4,403.00	1,110.00	580.00	1,605.00	1,300.00	1,205.00	670.00	890.00	970.00	1,430.00	2,433.00	16,596.00	16,450.00	146.00
4164 · Networking/Special Events	0.00	0.00	0.00	360.00	45.00	0.00	0.00	0.00	225.00	635.00	140.00	1,405.00	2,000.00	-595.00
Total 4100 · Chapter Programs	4,403.00	1,110.00	580.00	1,965.00	1,345.00	1,205.00	670.00	890.00	1,195.00	2,065.00	2,573.00	18,001.00	18,450.00	-449.00
4400 · Continuing Education														
4411 · Spring/Fall Seminar	0.00	0.00	165.00	4,430.00	4,430.00	0.00	0.00	0.00	0.00	0.00	0.00	9,025.00	7,500.00	1,525.00
4415 · Seminar sponsors	0.00	0.00	0.00	1,500.00	1,000.00	500.00	0.00	0.00	0.00	0.00	0.00	3,000.00	1,550.00	1,450.00
4430 · State SHRM - Rebates	2,202.48	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,202.48	2,200.00	2.48
Total 4400 · Continuing Education	2,202.48	0.00	165.00	5,930.00	5,430.00	500.00	0.00	0.00	0.00	0.00	0.00	14,227.48	11,250.00	2,977.48
4600 · Member Services														
4620 · Web Site Advertising Fees	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	150.00		
Total 4600 · Member Services	0.00	0.00	0.00	0.00	0.00	0.00	0.00	150.00	0.00	0.00	0.00	150.00		
4800 · Foundation Contribution (50/50)														
4810 · SHRM Found Contribution (50/50)	15.00	0.00	25.00	0.00	79.00	0.00	0.00	27.00	0.00	0.00	66.00	212.00	363.00	-151.00
4815 · Embrey Rucker Contributions	60.00	0.00	36.00	0.00	298.00	0.00	0.00	30.00	0.00	0.00	176.00	600.00	520.00	80.00
Total 4800 · Foundation Contribution (50/50)	75.00	0.00	61.00	0.00	377.00	0.00	0.00	57.00	0.00	0.00	242.00	812.00	883.00	-71.00
Total Revenue														
4900 · Interest Income	0.99	0.89	0.98	0.95	0.98	0.97	1.09	0.77	0.53	0.54	0.53	9.22	16.00	-6.78
Total Income	7,401.47	1,550.89	1,451.98	8,375.95	8,295.48	2,982.22	851.09	1,257.77	2,580.53	2,265.54	3,015.53	40,028.45	38,749.00	1,279.45

Expense
A -PROGRAM EXPENSES

													TOTAL	
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Jan - Nov 18	Budget	\$ Over Budget
6000 · Membership														
6010 · Membership Drive/Networking	0.00	0.00	0.00	2,316.53	0.00	0.00	0.00	750.00	0.00	1,489.51	0.00	4,556.04	4,000.00	556.04
Total 6000 · Membership	0.00	0.00	0.00	2,316.53	0.00	0.00	0.00	750.00	0.00	1,489.51	0.00	4,556.04	4,000.00	556.04
6100 · Chapter Programs														
6105 · Monthly - Room Rental/ Meals	1,364.33	1,066.89	0.00	1,726.42	969.90	1,038.44	737.12	646.60	0.00	2,481.65	1,260.87	11,292.22	13,500.00	-2,207.78
6110 · Speaker Gifts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00	200.00	0.00	0.00	450.00	500.00	-50.00
6120 · Chapter Meeting Gifts	100.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	480.00	-380.00
6130 · Holiday Party Gifts	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	2,000.00	-2,000.00
Total 6100 · Chapter Programs	1,464.33	1,066.89	0.00	1,726.42	969.90	1,038.44	737.12	896.60	200.00	2,481.65	1,260.87	11,842.22	16,480.00	-4,637.78
6200 · Cont.Education Expense														
6211 · Spring/Fall Seminar	0.00	0.00	1,000.00	408.03	6,346.35	85.05	0.00	0.00	0.00	0.00	0.00	7,839.43	7,000.00	839.43
Total 6200 · Cont.Education Expense	0.00	0.00	1,000.00	408.03	6,346.35	85.05	0.00	0.00	0.00	0.00	0.00	7,839.43	7,000.00	839.43
6400 · Member Services Expenses														
6410 · Nova Dulles Mentoring Program	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00	0.00	1,500.00
6420 · Scholarships	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	-1,500.00
Total 6400 · Member Services Expenses	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,500.00	1,500.00	1,500.00	0.00
6500 · Professional Activities														
6520 · Discussion Groups	0.00	0.00	56.13	0.00	27.66	29.65	0.00	0.00	31.29	102.38	31.29	278.40	492.00	-213.60
Total 6500 · Professional Activities	0.00	0.00	56.13	0.00	27.66	29.65	0.00	0.00	31.29	102.38	31.29	278.40	492.00	-213.60
7700 · SHRM Foundation														
7710 · SHRM Found Donataion (50/50)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	419.00	0.00	0.00	419.00	360.00	59.00
7715 · SHRM Found Speaker Donation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	325.00	-325.00
Total 7700 · SHRM Foundation	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	419.00	0.00	0.00	419.00	685.00	-266.00
Total A -PROGRAM EXPENSES	1,464.33	1,066.89	1,056.13	4,450.98	7,343.91	1,153.14	737.12	1,646.60	650.29	4,073.54	2,792.16	26,435.09	30,157.00	-3,721.91
B-BBOARD EXPENSES														
6900 · Board/Leadership														
6940 · BOD Transition Dinner	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	250.00	250.00	0.00	250.00
6950 · Monthly BOD Meetings	0.00	0.00	0.00	0.00	0.00	142.73	0.00	218.63	0.00	0.00	0.00	361.36	1,450.00	-1,088.64
6960 · Recognition	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	100.00	100.00	800.00	-700.00
6970 · Leadership - State Council	1,033.65	0.00	0.00	560.39	2,187.47	0.00	0.00	0.00	0.00	0.00	232.96	4,014.47	2,500.00	1,514.47
6980 · Board Retreats	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	500.00	-500.00
6985 · Conferences	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	505.28	505.28	2,500.00	-1,994.72

	TOTAL													
	Jan 18	Feb 18	Mar 18	Apr 18	May 18	Jun 18	Jul 18	Aug 18	Sep 18	Oct 18	Nov 18	Jan - Nov 18	Budget	\$ Over Budget
6900 • Board/Leadership - Other	100.00	0.00	0.00	0.00	0.00	200.00	0.00	310.58	0.00	0.00	0.00	610.58	500.00	110.58
Total 6900 • Board/Leadership	1,133.65	0.00	0.00	560.39	2,187.47	342.73	0.00	529.21	0.00	0.00	1,088.24	5,841.69	8,250.00	-2,408.31
Total B-BOARD EXPENSES	1,133.65	0.00	0.00	560.39	2,187.47	342.73	0.00	529.21	0.00	0.00	1,088.24	5,841.69	8,250.00	-2,408.31
C - GENERAL/ADMINISTRATIVE														
6700 • Communications														
6710 • EMail Marketing (ConstantContact)	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	70.00	770.00	770.00	0.00
6730 • Website Hosting	0.00	87.00	0.00	0.00	87.00	0.00	0.00	87.00	0.00	0.00	87.00	348.00	348.00	0.00
Total 6700 • Communications	70.00	157.00	70.00	70.00	157.00	70.00	70.00	157.00	70.00	70.00	157.00	1,118.00	1,118.00	0.00
7000 • Office & Administrative														
7010 • Bank Charges	40.00	4.00	4.00	112.00	40.00	4.00	4.00	4.00	4.00	4.00	4.00	224.00	44.00	180.00
7030 • Mailbox	0.00	0.00	356.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	356.00	348.00	8.00
7040 • Merchant Services Fees	139.92	85.24	59.15	304.21	235.21	90.65	57.84	62.79	88.14	71.88	148.56	1,343.59	1,450.00	-106.41
7060 • Office Supplies/ Postage	149.19	0.00	0.00	73.85	75.67	0.00	0.00	0.00	0.00	78.43	0.00	377.14	230.00	147.14
7080 • Other	0.00	0.00	0.00	0.00	0.00	0.00	0.00	19.99	0.00	0.00	0.00	19.99	183.00	-163.01
Total 7000 • Office & Administrative	329.11	89.24	419.15	490.06	350.88	94.65	61.84	86.78	92.14	154.31	152.56	2,320.72	2,255.00	65.72
7400 • Professional Fees														
7410 • Tax / Accounting	280.00	280.00	280.00	280.00	840.00	280.00	280.00	280.00	280.00	280.00	280.00	3,640.00	3,620.00	20.00
Total 7400 • Professional Fees	280.00	280.00	280.00	280.00	840.00	280.00	280.00	280.00	280.00	280.00	280.00	3,640.00	3,620.00	20.00
7600 • Community (Emry Rucker)	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00
7800 • Board D & O Insurance	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	0.00	1,134.00	1,134.00	0.00	1,134.00
Total C - GENERAL/ADMINISTRATIVE	679.11	526.24	769.15	840.06	1,347.88	444.65	411.84	523.78	442.14	504.31	1,723.56	8,212.72	6,993.00	1,219.72
Total Expense	3,277.09	1,593.13	1,825.28	5,851.43	10,879.26	1,940.52	1,148.96	2,699.59	1,092.43	4,577.85	5,603.96	40,489.50	45,400.00	-4,910.50
Net Income	4,124.38	-42.24	-373.30	2,524.52	-2,583.78	1,041.70	-297.87	-1,441.82	1,488.10	-2,312.31	-2,588.43	-461.05	-6,651.00	6,189.95